



CBCS SCHEME

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18MBAHR406

Fourth Semester MBA Degree Examination, Aug./Sept.2020 Personal Growth and Interpersonal Effectiveness

Time: 3 hrs.

Max. Marks:100

Note: Answer any FIVE full questions.

- 1 a. What is personal growth? (03 Marks)
b. Explain the Sigmund Freud's ego states. (07 Marks)
c. Briefly explain the determinants of personality. (10 Marks)
- 2 a. Define the term personality. (03 Marks)
b. What is emotional intelligence? Brief on dimensions of EI. (07 Marks)
c. Elucidate on seven habits of highly effective people. (10 Marks)
- 3 a. Differentiate between creativity and innovation. (03 Marks)
b. Explain Carl Jung theory of personality. (07 Marks)
c. Elucidate on quadrants of Johari window. (10 Marks)
- 4 a. What is locus of control? (03 Marks)
b. Elaborate on Type A and Type B personality. (07 Marks)
c. How do you discover interpersonal orientation through FIRO –B? Explain. (10 Marks)
- 5 a. What is androgogy and pedagogy? (03 Marks)
b. What is appreciative inquiry? Explain 4D cycle of appreciative inquiry. (07 Marks)
c. Define the term TA. Describe different types of transactions. (10 Marks)
- 6 a. Define the term divergent and convergent thinking. (03 Marks)
b. Describe the different stages of creativity process. (07 Marks)
c. What are life positions? Examine the four life positions. (10 Marks)
- 7 a. What is T-group? (03 Marks)
b. What do you mean by self awareness? Explain the significance of self awareness for personal growth. (07 Marks)
c. Elucidate on different types of defense mechanisms. (10 Marks)
- 8 You are given ten occupational choices. For each occupation, identify the personality types using Myers – Briggs Type Indicator (HBTI), and substantiate your answer.
i) Actor
ii) Reporters
iii) Engineer
iv) Accountant
v) Doctor
vi) Writer
vii) Detectives
viii) Teachers
ix) Music composer
x) Judges. (20 Marks)

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Important Note : 1. On completing your answers, compulsorily draw diagonal cross lines on the remaining blank pages.
2. Any revealing of identification, appeal to evaluator and /or equations written eg. 42+8 = 50, will be treated as malpractice.